

Competitive contracting for CWEP with Basic Skills services, CWEP with Occupational Skills services, CWEP with ESL Training services, and Clothing Assistance services for the GA/GA-SNAP population

On April 24, 2018, the Camden County WDB and Camden County released a Request for Proposals packet:

- 18-WF-02 – Requesting CWEP with Basic Skills services, CWEP with Occupational Skills services, CWEP with ESL Training Services, and Clothing Assistance services for the GA/GA-SNAP population.

Bidders Conference was held for the set of bid specifications on May 3, 2018.

Proposals were received at the WDB office on May 17, 2018. Five (5) proposals were received. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

The following review committee was appointed:

PROGRAM REVIEW

Josh Friedman (CCOS)  
Nidia Sinclair (CCOS)  
Joan Docherty (CCBSS)  
Carolyn Demo-Janowiak (CCBSS)  
Dyon Draft (CCBSS)  
Deanna Randazzo (CCBSS)  
Elizabeth Guzman (DVR)  
Jyi Peterson (CCOS)  
Marisol Vasquez (CCOS)  
Lauren Hill (CCOS)  
Andrea Jenkins (NJ State ES)  
Lillian Rojas (CCBSS)  
Kristi Connors (NJ State ES)

FISCAL REVIEW

Barbara Pape (CCOS)  
Janice Bryant (CCOS)  
Aaron Cream (CCOS)  
Leslie Williams (CCWDB)  
Debbie Wolk (Camden County Office of Internal Audit)  
Tiffany Pressley (Camden County Office of Internal Audit)  
Dan Powell (Camden County Office of Internal Audit)

All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County, and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established so as to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Review teams met, beginning on May 21, 2018, and did complete reviews of each of the proposals. Each proposal was reviewed by team members, and the scores were averaged to produce a final proposal score.

**\*\***The attached "Summary of Proposal Evaluation Scores" shows the vendors who submitted proposals for each of the requests for proposals and the scores. **Yellow highlight** indicates a score below the required 50%.

*J. W. Harris School for Job and Career Readiness' proposal is not recommended for funding since that proposal scored below 50% in one or more categories, per RFP dictate.*

We are recommending the following contracts be awarded:

► Camden County College - To provide CWEP with Basic Skills Training to 50 GA/GA-SNAP customers.

Address: 200 North Broadway, Camden NJ 08102

Contract Dates: July 1, 2018 through June 30, 2019

Funding: \$125,000.00 Workfirst NJ funds

**Initial award: \$30,000.00 to provide services to 12 customers.**

Performance Benchmarks: per the RFP

► Camden County College-To provide CWEP with ESL Training to 12 GA/GA-SNAP customers.

Address: 200 North Broadway, Camden NJ 08102

Contract Dates: July 1, 2018 through June 30, 2019

Funding: \$30,000.00 Workfirst NJ funds

**Initial award: \$7,500.00 to provide services to 3 customers.**

Performance Benchmarks: per the RFP

► Camden County OEO - To provide CWEP with Basic Skills Training to 36 GA/GA-SNAP customers.

Address: 538 Broadway, Camden, NJ 08103

Contract Dates: July 1, 2018 through June 30, 2019

Funding: \$90,000.00 Workfirst NJ funds

**Initial award: \$22,500.00 to provide services to 9 customers.**

Performance Benchmarks: per the RFP

► The Work Group -To provide Clothing Assistance Services to 92 GA/GA-SNAP customers.

Address: 3720 Marlton Pike, Pennsauken, NJ 08110

Contract Dates: July 1, 2018 through June 30, 2019

Funding: \$4,600.00 Workfirst NJ funds

**Initial award: \$1,150.00 to provide services to 23 customers**

Performance Benchmarks: per the RFP

18-WF-02: Summary of Proposal Evaluation Scores

CW/Basic- CC College	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	33	35	34	97.14%
Organizational Capacity	25	20	21	21	82.00%
Goals and Outcomes	25	18	21	20	78.00%
Budget Information	15	11	15	13	86.67%
<b>Total Proposal Score</b>	<b>100</b>	<b>82</b>	<b>92</b>	<b>87</b>	<b>87.00%</b>

CW/ESL- CC College	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	35	35	35	100.00%
Organizational Capacity	25	19	19	19	76.00%
Goals and Outcomes	25	25	25	25	100.00%
Budget Information	15	15	15	15	100.00%
<b>Total Proposal Score</b>	<b>100</b>	<b>94</b>	<b>94</b>	<b>94</b>	<b>94.00%</b>

CW/Basic- CCOEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	35	35	35	100.00%
Organizational Capacity	25	25	25	25	100.00%
Goals and Outcomes	25	25	25	25	100.00%
Budget Information	15	15	15	15	100.00%
<b>Total Proposal Score</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100.00%</b>

CW/Basic- JW Harris	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35				0.00%
Organizational Capacity	25				0.00%
Goals and Outcomes	25				0.00%
Budget Information	15	0	0	0	0.00%
<b>Total Proposal Score</b>	<b>100</b>				<b>0.00%</b>

Clothing-TWG	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	35	35	35	35	100.00%
Organizational Capacity	25	23	23	23	92.00%
Goals and Outcomes	25	25	24	25	100.00%
Budget Information	15	15	15	15	100.00%
<b>Total Proposal Score</b>	<b>100</b>	<b>98</b>	<b>97</b>	<b>98</b>	<b>98.00%</b>

<b>SUMMARY</b>	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
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CW/Basic - CC College	100	82	92	87	87.00%
CW/ESL - CC College	100	94	94	94	94.00%
CW/Basic - OEO	100	100	100	100	100.00%
CW/Basic- JW Harris	100				0.00%
Clothing-TWG	100	98	97	98	98.00%