

Competitive contracting for WIOA Out-of-School Youth services

On April 5, 2021, the Camden County WDB and Camden County released a Request for Proposals packet:

- 21-YS-01 – Requesting WIOA Out-of-School Youth services.

Bidders Conference was held for the set of bid specifications on April 19, 2021.

Proposals were received at the WDB office on May 5, 2021. Two (2) proposals were received. The WDB staff did an initial review of each proposal to ensure all the requirements were met.

The following review committee was appointed:

PROGRAM REVIEW

Nidia Sinclair (CCOS)
Laurie Maguire (CCOS)
Jyi Peterson (CCOS)
Marisol Vasquez (CCOS)

FISCAL REVIEW

Aaron Cream (CCOS)
Leslie Williams (CCWDB)
Debbie Wolk (Camden County Office of Internal Audit)
Matthew Verney (CCWDB)

All committee members have been and remain intimately familiar with the need for these services, and all committee members determined that none were in any conflict or potential conflict of interest as defined the Local Government Ethics Law.

The specifications set forth various expectations of the County and included evaluation criteria upon which the vendors knew they would be judged. These included program design criteria, management criteria, and cost criteria. The methodology included a point computation and was established to not unfairly or illegally discriminate against or exclude otherwise capable vendors.

Beginning on May 6, 2021, review teams did complete reviews of each of the proposals, and the scores were averaged to produce a final proposal score.

***The attached “Summary of Proposal Evaluation Scores” shows the vendors who submitted proposals for each of the requests for proposals and the scores. All proposals scored 50% or above in all categories, thus qualifying them for funding, per the RFP.*

We are recommending the following contracts be awarded, contingent upon receipt of funds:

- **Camden County OEO** – To provide WIOA Out-of-School Youth services to 25 WIOA-eligible Youth.
Address: 538 Broadway, Camden, NJ 08103
Contract Dates: July 1, 2021 through June 30, 2022

Funding: \$150,000.00 WIOA funds

Initial award: \$36,000.00 to provide services to 6 customers.

Performance Benchmarks: per the RFP

➤ **The Work Group** – To provide WIOA Out-of-School Youth services to 60 WIOA-eligible Youth.

Address: 3720 Marlton Pike, Pennsauken, NJ 08110

Contract Dates: July 1, 2021 through June 30, 2022

Funding: \$360,000.00 WIOA funds

Initial award: \$90,000.00 to provide services to 15 customers.

Performance Benchmarks: per the RFP

21-YS-01: Summary of Proposal Evaluation Scores

YS-OEO	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	67	70	69	100.00%
Goals and Outcomes	20	20	20	20	100.00%
Agency Experience	20	20	20	20	100.00%
Fiscal Plan	15	15	10	13	87.00%

YS-The Work Group	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
Quality of Program Design	70	58	68	63	90.00%
Goals and Outcomes	20	19	20	20	100.00%
Agency Experience	20	20	15	18	90.00%
Fiscal Plan	15	15	15	15	100.00%

SUMMARY	Max Available	Total Score #1	Total Score #2	Average Total Score	% of Available
YS - OEO	125	122	120	121	96.80%
YS-The Work Group	125	112	118	115	92.00%